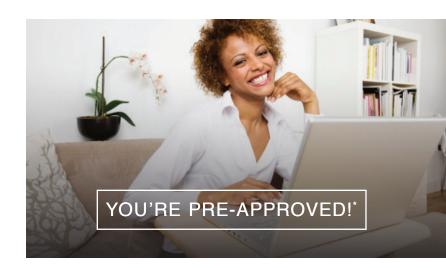


((XFULLNAME)) ((XADDRESS1)) ((XADDRESS2)) ((XCITY)), ((XSTATE)) ((XZIP))-((XZIP4))



((DATE))

Dear ((Mbr/Cst First Name)),

Congratulations! Your responsible management of credit has earned you pre-approval for a special low rate on a YourFI Name loan.

You can choose any one of the loans below. So whatever big purchase you've wanted to make, now's the time! And with your pre-approved status, you're one step closer to having what you want!

Choose one of the offers below:



5.99% APR** Used Auto Loan¹

Pre-Approved up to \$((XX,XXX)) for ((XX)) months



7.65% APR** Auto Refi² Pre-Approved up to \$((XX,XXX)) for ((XX)) months

Pre-Approved up to \$((XX,XXX)) for ((XX)) months

Pre-Approved up to \$((XX,XXX)) for ((XX)) months

Used Boat & Watercraft Loan⁴

Used RV & Travel Trailer Loan⁶



2.65% APR** New Boat & Watercraft Loan³

Pre-Approved up to \$((XX,XXX)) for ((XX)) months



9.99% APR** New RV & Travel Trailer Loan⁵ Pre-Approved up to \$((XX,XXX)) for ((XX)) months



3.65% APR** Used Motorcycle Loan⁷

Pre-Approved up to \$((XX,XXX)) for ((XX)) months



4.99% APR** Home Equity Loan⁹ Pre-Approved up to \$((XX,XXX)) for ((XX)) months



印)

2.65% APR** Personal Loan¹⁰ Pre-Approved up to \$((XX,XXX)) for ((XX)) months

Pre-Approved up to \$((XX,XXX)) for ((XX)) months

PLEASE NOTE: You have been pre-approved for your choice of one of the above offers. If you would like to take advantage of more than one offer or would like to request more than your approved amount, please contact us. A full application may be required. See reverse for details.

ACCEPT YOUR PRE-APPROVED LOAN TODAY!

Hurry! Offer ends ((Month XX)), ((20XX)).

Call 000-000-0000

1.65% APR**

8.99% APR**

9.99% APR**

Personal Line of Credit⁸

Visit your local branch.

Visit www.yourfiname.com.

Access your pre-approved offers on the go from your YourFI Name mobile app.

© 20XX YourFI Name. All rights reserved. Federally Insured by NCUA MEMBER FDIC 🗈 EQUAL HOUSING LENDER

You can choose to stop receiving "prescreened" offers of credit from this and other companies by calling toll-free 1-888-567-8688. See <u>PRESCREEN & OPT-OUT NOTICE</u>[†] on other side for more information about prescreened offers.

[†]PRESCREEN & OPT-OUT NOTICE

This "prescreened" offer of credit is based on information in your credit report indicating that you meet certain criteria for creditworthiness. This offer is not guaranteed if you do not meet our criteria (including providing acceptable property as collateral). If you do not want to receive prescreened offers of credit from this and other companies, call the consumer reporting agencies toll-free at 1-888-50PT-OUT (1-888-567-8688); or visit the website at www.optoutprescreen.com or write: Equifax Options, P.O. Box 740123, Atlanta, GA 30374-0123 TransUnion, Opt Out Request, P.O. Box 505, Woodlyn, PA 19094-0505 Experian Consumer Opt Out, P.O. Box 919, Allen, TX 75013

"We used information that we obtained on you from a consumer reporting agency in connection with this "Pre-Approved" offer. You were selected to receive this offer because you satisfied certain criteria for creditworthiness, which we previously established. The offered credit may not be extended if, after you respond to this offer, we determine that you do not meet the criteria used to select you for this offer or any other applicable criteria bearing on creditworthiness, or if you do not provide the required collateral. Not all applicants will qualify for the lowest rate. Membership eligibility is required.

**APR=Annual Percentage Rate

- 1 Used Auto Loan: Offer based on loan term of ((XX)) months. YourFI Name finances XX% of MSRP (new vehicles) or the NADA Retail Value (used vehicles). The maximum interest rate for this offer is X.XX% APR, and the minimum approved loan amount is \$X,XXX. This offer may also be withdrawn if the value of the vehicle you are purchasing exceeds XX% of Loan-to-Value. Not all applicants will qualify for the lowest rate. Payment example: A ((XX))-month loan of \$((XX,XXX)) at ((X.XX))% fixed APR will have ((XX)) monthly payments of \$((XX.XX)) per \$1,000 borrowed. Rates current as of Month XX, 20XX, and are subject to change based on market conditions and borrower eligibility. Other rates and terms available. Subject to credit review. May not be combined with other offers.
- 2 Auto Refi: If you continue to meet the criteria used to select you for this offer and our creditworthiness criteria, you are pre-approved for an auto refi loan of no less than \$X,XXX from YourFl Name for this offer and no more than \$XX,XXX, at an interest rate of no more than X.XX% APR, calculated according to the simple interest for a term of between XX and XX months. YourFl Name finances XX% of MSRP (new vehicles) or the NADA Retail Value (used vehicles). Refinance restrictions apply. Payment example: A ((XX))-month loan of \$((XX,XXX)) at ((X.XX))% fixed APR will have ((XX)) monthly payments of \$((XX.XX)) per \$1,000 borrowed. Rates current as of Month XX, 20XX, and are subject to change based on market conditions and borrower eligibility. Other rates and terms available. Subject to credit review. This offer may be withdrawn if the value of the vehicle you are refinancing exceeds XX% of Loan-to-Value. May not be combined with other offers.

You must be at least 21 years of age to be eligible for this offer. You must continue to meet the criteria used to select you for this offer. These criteria include a minimum verifiable gross annual income of \$XX,XXX, that your combined monthly debts and other obligations do not exceed XX% of your gross verifiable monthly income, that your down payment meets our equity requirements, and that you furnish acceptable collateral. Acceptable collateral must be an auto with a model year after XXXX. Mileage not to exceed XX,XXX miles. Any equity deficit in your current vehicle must be paid or refinanced with your new vehicle and proof of full coverage insurance must be provided at the time of vehicle delivery. This offer is void where prohibited by law. This offer is not transferable. Offer may be withdrawn at any time. Offer is based on approved credit.

- 3 New Boat & Watercraft: Offer based on loan term of ((XX)) months. YourFl Name finances XX% of MSRP (new boats) or the NADA Retail Value (used boats). The maximum interest rate for this offer is X.XX% APR, and the minimum approved loan amount is \$X,XXX. This offer may also be withdrawn if the value of the boat you are purchasing exceeds XX% of Loan-to-Value. Not all applicants will qualify for the lowest rate. Refinance restrictions apply. Payment example: A ((XX))-month loan of \$((XX,XXX)) at ((X.XX))% fixed APR will have ((XX)) monthly payments of \$((XX.XX)) per \$1,000 borrowed. Rates current as of Month XX, 20XX, and are subject to change based on market conditions and borrower eligibility. Other rates and terms available. Subject to credit review. May not be combined with other offers.
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- 5 New RV & Travel Trailer: Offer based on loan term of ((XX)) months. YourFI Name finances XX% of MSRP (new recreational vehicles) or the NADA Retail Value (used recreational vehicles). The maximum interest rate for this offer is X.XX% APR, and the minimum approved loan amount is \$X,XXX. This offer may also be withdrawn if the value of the recreational vehicle you are purchasing exceeds XX% of Loan-to-Value. Not all applicants will qualify for the lowest rate. Refinance restrictions apply. Payment example: A ((XX))-month loan of \$((XX,XXX)) at ((X.XX))% fixed APR will have ((XX)) monthly payments of \$((XX,XX)) per \$1,000 borrowed. Rates current as of Month XX, 20XX, and are subject to change based on market conditions and borrower eligibility. Other rates and terms available. Subject to credit review. May not be combined with other offers.
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- 7 Used Motorcycle: Up to XX% financing of retail value, including tax, license, document fees, and service maintenance contracts, on approved credit. Payment example: A ((XX))-month loan of \$((XX,XXX)) at ((X.XX))% fixed APR will have ((XX)) monthly payments of \$((XX,XX)) per \$1,000 borrowed. Rates current as of Month XX, 20XX, and are subject to change based on market conditions and borrower eligibility. The minimum approved loan amount is \$X,XXX.
- 8 Personal Line of Credit: Monthly payment is X.XX% of outstanding balance. Rates current as of Month XX, 20XX, and are subject to change based on market conditions and borrower eligibility. The minimum approved loan amount is \$X,XXX.
- 9 Home Equity Loan: Introductory X.XX% APR is fixed for XX years. Your APR may be higher based on your credit qualifications, the amount of your home equity loan, combined loan-to-value, and/or property type. Minimum home equity loan amount is \$X,XXX. Maximum home equity loan amount is \$XXX,XXX. Payment example: A ((XX))-month loan of \$((XX,XXX)) at ((X.XX))% fixed APR will have ((XX)) monthly payments of \$((XX,XX)) per \$1,000 borrowed. Rates current as of Month XX, 20XX, and are subject to change based on market conditions and borrower eligibility. Homeowner's property insurance is required. Flood insurance may be required. \$XXX fee if home equity loan is cancelled within the first XX months. Home equity loan together with any other mortgage(s) cannot exceed XX% of the property value on 1- to 4-family owner-occupied properties. Non-owner-occupied properties subject to different terms. Offer does not apply to existing YourFI Name home equity loans.
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William,

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ACCEPT MY OFFER

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Used Auto Loan¹ Pre-Approved up to \$10,000 for 48 months



7.65% APR**

Auto Refi² Pre-Approved up to \$10,000 for 48 months



2.65% APR**

New Boat & Watercraft Loan³ Pre-Approved up to \$10,000 for 48 months



1.65% APR**

Used Boat & Watercraft Loan⁴ Pre-Approved up to \$10,000 for 48 months



9.99% APR**

New RV & Travel Trailer Loan⁵ Pre-Approved up to \$10,000 for 48 months



8.99% APR** Used RV & Travel Trailer Loan⁶ Pre-Approved up to \$10,000 for 48 months



3.65% APR** Used Motorcycle Loan⁷ Pre-Approved up to \$10,000 for 48 months



9.99% APR**

Personal Line of Credit⁸ Pre-Approved up to \$10,000 for 48 months



4.99% APR**

Home Equity Loan⁹ Pre-Approved up to \$10,000 for 48 months



2.65% APR**

Personal Loan¹⁰ Pre-Approved up to \$10,000 for 48 months

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Hurry! These offers end Month XX, 2021.

ACCEPT MY OFFER

Questions? Call XXX-XXX-XXX. Or visit one of our locations.

www.YourFl.com

PO Box 1234 • City, ST 55555-0000

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Federally Insured by NCUA EQUAL HOUSING LENDER

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8 Personal Line of Credit: Monthly payment is X.XX% of outstanding balance. Rates current as of Month XX, 20XX, and are subject to change based on market conditions and borrower eligibility. The minimum approved loan amount is \$X,XXX.

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William,

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ACCEPT MY OFFER

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Used Auto Loan¹ Pre-Approved up to \$10,000 for 48 months

7.65% APR**

Auto Refi² Pre-Approved up to \$10,000 for 48 months

2.65% APR**

New Boat & Watercraft Loan³ Pre-Approved up to \$10,000 for 48 months

1.65% APR**

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New RV & Travel Trailer Loan⁵ Pre-Approved up to \$10,000

9.99% APR**

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8.99% APR**

Used RV & Travel Trailer Loan⁶ Pre-Approved up to \$10,000 for 48 months

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Personal Line of Credit⁸ Pre-Approved up to \$10,000 for 48 months



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6 Used RV & Travel Trailer: Offer based on loan term of ((XX)) months. YourFI Name finances XX% of MSRP (new recreational vehicles) or the NADA Retail Value (used recreational vehicles). The maximum interest rate for this offer is X.XX% APR, and the minimum approved loan amount is \$X,XXX. This offer may also be withdrawn if the value of the recreational vehicle you are purchasing exceeds XX% of Loan-to-Value. Not all applicants will gualify for the lowest rate. Refinance restrictions apply. Payment example: A ((XX))-month loan of \$((XX,XXX)) at ((X.XX))% fixed APR will have ((XX)) monthly payments of \$((XX.XX)) per \$1,000 borrowed. Rates current as of Month XX, 20XX, and are subject to change based on market conditions and borrower eligibility. Other rates and terms available. Subject to credit review. May not be combined with other offers.

7 Used Motorcycle: Up to XX% financing of retail value, including tax, license, document fees, and service maintenance contracts, on approved credit. Payment example: A ((XX))-month loan of \$((XX,XXX)) at ((X.XX))% fixed APR will have ((XX)) monthly payments of \$((XX.XX)) per \$1,000 borrowed. Rates current as of \$((XX.XX)) per \$1,000 borrowed. Rates current as of Month XX, 20XX, and are subject to change based on market conditions and borrower eligibility. The minimum approved loan amount is \$X,XXX.

8 Personal Line of Credit: Monthly payment is X.XX% of outstanding balance. Rates current as of Month XX, 20XX, and are subject to change based on market conditions and borrower eligibility. The minimum approved loan amount is \$X,XXX.

9 Home Equity Loan: Introductory X.XX% APR is fixed for XX years. Your APR may be higher based on your credit qualifications, the amount of your home equity loan, combined loan-to-value, and/or property type. Minimum home equity loan amount is \$X,XXX. Maximum home equity loan amount is \$XXX,XXX. Payment example: A ((XX))-month loan of \$((XX,XXX)) at ((X.XX))% fixed APR will have ((XX)) monthly payments of \$((XX.XX)) per \$1,000 borrowed. Rates current as of Month XX, 20XX, and are subject to change based on market conditions and borrower eligibility. Homeowner's property insurance is required. Flood insurance may be required. \$XXX fee if home equity loan is cancelled within the first XX months. Home equity loan together with any other mortgage(s) cannot exceed XX% of the property value on 1- to 4-family owner-occupied properties. Non-owner-occupied properties subject to different terms. Offer does not apply to existing YourFI Name home equity loans.

10 Personal Loan: Payment example: A ((XX))-month loan of \$((XX,XXX)) at ((X.XX))% fixed APR will have ((XX)) monthly payments of \$((XX.XX)) per \$1,000 borrowed. Rates current as of Month XX, 20XX, and are subject to change based on market conditions and borrower eligibility. The minimum approved loan amount is \$X,XXX.

Loan Engine Online Banking – Offers Page

My Offers

Congratulations!

Your responsible management of credit has earned you pre-approval for a special low rate on a YourFI Name loan.

You can choose any one of the loans below. So whatever big purchase you've wanted to make—now's the time! And with your pre-approved status, you're one step closer to having what you want!

Pre-Approved	
	New Auto Loan
	up to \$XX,XXX
TERM & APR: XX mor	nths (X.XX%) ▼
AMOUNT REQUESTED:	\$XX,XXX
EST. MONTHLY PAYMENT:	\$XXX.XX
Accept	t
Details & Disclosures	
Pre-Approved	
	Personal Loan
	up to \$XX,XXX

Pre-Approved	
	Home Equity Line of Cred
	up to \$XX,XXX
TERM & APR: XX m	nonths (X.XX%)
AMOUNT REQUESTED:	\$XX,XXX
EST. MONTHLY PAYMENT:	\$XXX.XX
Acc	ept
Details & D	<u>isclosures</u>



Pre-Approved	
	Home Equity Loar
	up to \$XX,XXX
TERM & APR: XX m	onths (X.XX%)
AMOUNT REQUESTED:	\$XX,XXX
EST. MONTHLY PAYMENT:	\$XXX.XX
Acce	ept
Details & Di	

Pre-Approved	Pre-Approved	Pre-Approved
Personal Loan	Motorcycle Loan	Visa [®] Platnum
up to \$XX,XXX	up to \$XX,XXX	up to \$XX,XXX
TERM & APR: XX months (X.XX%)	TERM & APR: XX months (X.XX%)	APR: XX months (X.XX%)
AMOUNT REQUESTED: \$XX,XXX	AMOUNT REQUESTED: \$XX,XXX	REQUESTED CREDIT LIMIT: \$XX,XXX
EST. MONTHLY PAYMENT: \$XXX.XX	EST. MONTHLY PAYMENT: \$XXX.XX	
Accept	Accept	Accept
Details & Disclosures	Details & Disclosures	Details & Disclosures

PLEASE NOTE: You have been pre-approved for your choice of one of the above offers. If you would like to take advantage of more than one offer, or would like to request more than your approved amount, please contact us. A full application may be required. See full product disclosures for details.

You can choose to stop receiving "prescreened" offers of credit from this and other companies by calling toll-free 1-888-567-8688. See PRESCREEN & OPT-OUT NOTICE within the full product disclosures for more information about prescreened offers.

Intro and Footer Copy

Your approved intro and footer copy from your print letter has been used as indicated above. We've also used the primary and secondary colors from your print letter. If you'd like to make changes to this information for your online setup, you may do so on the Client Input section of the Client Work Order.

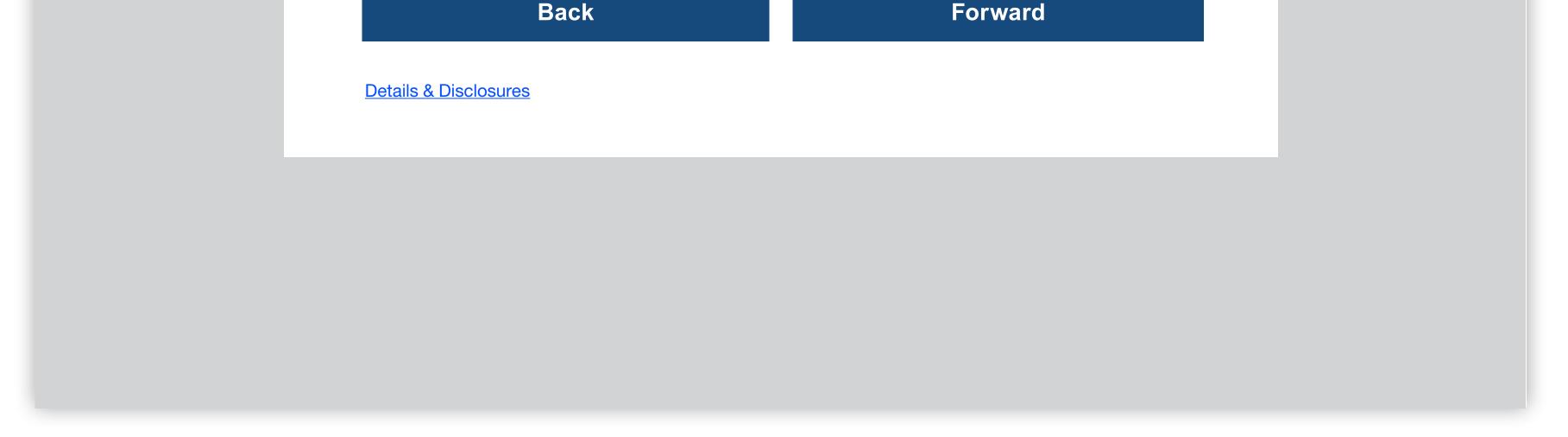
Loan Engine Online Banking — Product Information

New Auto Loan



Buy the new car you've been dreaming of! This will give you bargaining power at the dealership.

Amount Requested:	\$XX,XXX 🖋	
Term & APR:	X.XX% for XX months	
Est. Monthly Payment:	\$XXX.XX	





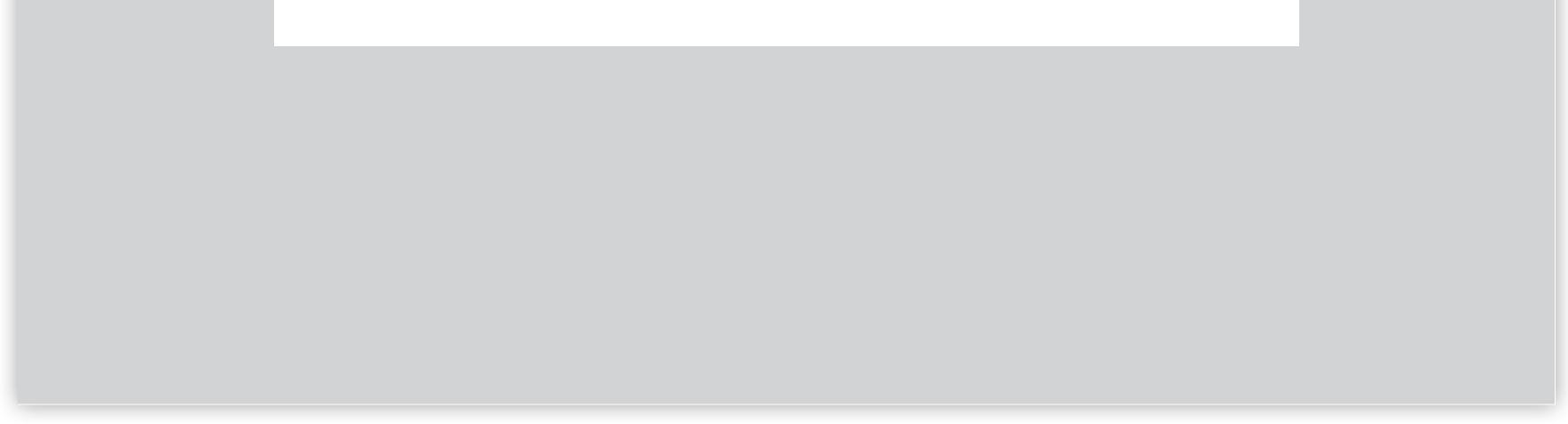
Your approved product intro copy from your print letter will be used for the online copy of each product.

Loan Engine Online Banking — Contact Information

Contact Information

Name:	First and Last Name	
Phone Number:	Phone Number	*
Email Address:	Email Address	

Back	Forward
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Contact Information

On this screen the customer will provide their contact information. This screen is not configurable.

Loan Engine Online Banking — Offer Acceptance

Review and accept your New Auto Loan offer.

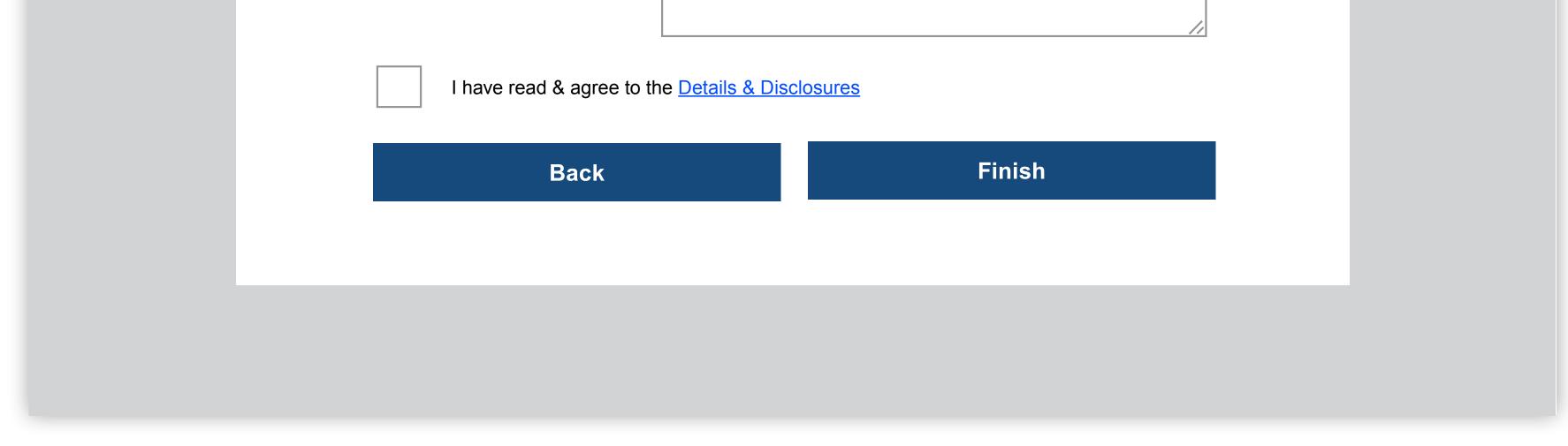


Amount Requested:
\$XX,XXX

Term & APR:
X.XX% for XX months

Est. Monthly Payment:
\$XXXXX

Any notes for our agent?



Offer Acceptance

The icons from your print letter will be displayed on this screen where the customer will review their loan details and confirm that they've read and agree to the Details & Disclosures.

Loan Engine Online Banking — Offer Acceptance



Your loan request has been received. We will contact you within one business day to confirm your request. Thank you!



Confirmation Message

Once the account holder has redeemed a loan offer, they will receive an Offer Confirmation Message. This message can be customized but will be the same for all products. If you'd like to use a custom confirmation message, please provide it on the Client Input section of the Client Work Order.

Loan Engine Online Banking – No Offers Message

Thank you for checking in.

While there are no special rate offers available to you at this time, you are welcome to apply for financing at our standard competitive rates by calling **000-000-0000** or visiting any YourFI Name branch.

And keep checking in!

The good people at YourFI Name are working hard to provide you special rate opportunities all the time. So <u>be sure to check</u> <u>your Online Banking home page often, and click on "My Offers."</u>

If you need a financial product or service right away, please come in or call **000-000-0000**.

We appreciate your business — past, present, and future!

No Offers Message

5

You may have account holders who do not qualify for any offers. These account holders receive a No Offers Message. You have the choice of a generic copy design (shown above) or a Custom No Offers Message (shown to the right). The generic copy is customizable.

Please make your choice between the generic copy design or No Offers Landing Page on the Client Input section of the Client Work Order.



Loan Engine Landing Page



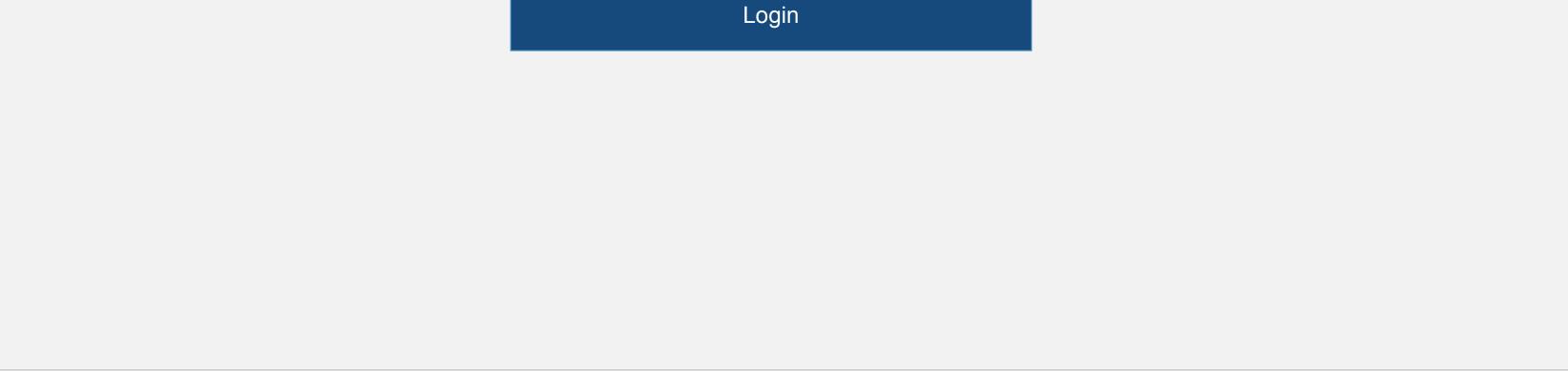


You're almost there!

To see your pre-approved offers — or to customize your own — simply enter your special offer code and zip code below!

Unique Code

Zip Code



Landing Page

If you are doing a Landing Page, you have the option to include a header area (shown above) with your logo and a bar below it in your primary color or you can use your own website header. The landing page messaging above the login fields is customizable.